

**Supernova Consulting**, a management and IT consulting company is the first **Gold SAP® Channel Partner** in Cyprus, is seeking to recruit professionals for the following position:

## **BUSINESS SOFTWARE PRESALES CONSULTANT**

### **Purpose & Objectives:**

Business Software Pre-sales Consultant is currently required to support our sales and implementation teams with SAP ERP, Business Intelligence, CRM and Payroll & Time Management solutions. This is an excellent opportunity for an existing Pre-Sales Consultant or a SAP Consultant that wants to move into a Pre-Sales role.

### **Qualifications:**

- Business software industry experience and ideally SAP solutions.
- Ability to manage time effectively. Strong interpersonal, presentation and communication skills written and verbal.
- University degree in business or IT or equivalent experience.
- Experience of writing proposals and presentations is preferred.

### **Responsibilities:**

- Responsible for the provision of professional software pre-sales and consultancy support to the Sales and Implementation Teams tasked with selling and delivering our business software solutions & services.
- Participating in pre-sales calls, developing custom demonstrations, delivering customer presentations and demonstrations.
- Working with Implementation Teams to develop proposals, implementation plans and other technical documents.
- Networking with market piers to generate additional opportunities.

### **Benefits:**

- Remuneration according to qualifications and experience.
- A competitive benefits package for the right candidate including medical, provident fund and bonus scheme.

**Candidates that fulfil the above requirements can forward their curriculum vitae the soonest at:**

Supernova Consulting Ltd, P.O. Box 56746, 3309, Limassol, Fax: 25-817881  
or at [hr@supernova-consulting.com](mailto:hr@supernova-consulting.com)

*All applications will be treated with strict confidentiality*

